

RANSOME

SPORTING GOODS GROUP

VACANCY FOR A BASKETBALL & NETBALL PRODUCT AND SALES MANAGER

Ransome Sporting Goods, exclusive United Kingdom and Ireland distributors for Baden and Sure Shot basketball and netball brands, are seeking to appoint a full time permanent Product and Sales Manager at their Middlesbrough office. .

The successful applicant will need to have a good knowledge of basketball, be enthusiastic about the sport and the products needed to play the game, be self-motivated and be able to work on his/her own initiative.

Training will be provided. The role is mainly office based in Teesside with a full time salary plus commission and expenses as appropriate.

This is a unique opportunity for a person with a passion for basketball to work in the sport for an ambitious company that is looking to expand its presence and share of the British and Irish markets.

Further information about the company and Sure Shot equipment visit our website www.rsgsport.com

Please apply with full CV to Alan Ransome at ar@rsgsport.com

Post Title	Basketball and Netball Product and Sales Manager
Hours	Full time 8.30am – 5.30pm Monday to Friday and some weekend events
Responsible to	Managing Director
Salary	Dependent on experience, knowledge of the sport and qualifications

Duties & Responsibility

To manage all areas relating to basketball and netball products including:

1. To work with our brands and factories in the development of our ranges for basketball and netball.
2. To work with our suppliers and their factories to place orders and secure stock of the product.
3. Order in stock and liaise with the manufacturers to ensure delivery in an appropriate timescale.
4. Working with our sales force and customers to maximize our sales of the basketball and netball products.

ALAN RANSOME SPORTING GOODS GROUP LTD



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Registered in England No. 1181988 Directors A.E. Ransome OBE (Managing), P. Spellman, ACA (Secretary), J.F. Ransome

5. Handle the promotions of the brands, including liaising with governing bodies and representing Baden and Sure Shot at specified basketball events.
6. Receiving and processing customer orders.
7. Deal with all customer service issues relating to basketball and netball products
8. Monitor stock levels.

Person Specification

Factor	Essential	Desirable
Experience / Knowledge	<ul style="list-style-type: none"> ● Good knowledge of basketball as a sport 	<ul style="list-style-type: none"> ● A thorough understanding of basketball as a sport and its structure in the UK ● Some knowledge of netball and sport ● Knowledge of Sage and MMS
Skills /Abilities	<ul style="list-style-type: none"> ● Excellent communication skills ● Good numeric skills ● Ability to wok under pressure ● Ability to work autonomously ● Basic IT skills 	<ul style="list-style-type: none"> ● Driving Licence
Other	<ul style="list-style-type: none"> ● Enthusiastic and motivated ● Self-motivated and able to work on own initiative ● Good organisational skills ● Willing to attend basketball events on weekends 	